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    Attorneys for Plaintiffs
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    Janis Keefe, Corinne Phipps and Renee Davis
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        UNITED STATES DISTRICT COURT, NORTHERN DISTRICT OF CALIFORNIA
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    ANN OTSUKA, an individual; JANIS KEEFE, ) Case No.: C-07-02780-SI
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    an individual; CORINNE PHIPPS, an
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    individual; and RENEE DAVIS, an individual; ) DECLARATION OF NANCY E.
    individually and on behalf of all others similarly) HUDGINS IN SUPPORT OF
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    situated,
                                                ) PLAINTIFFS' MOTION FOR CLASS
                                                ) CERTIFICATION
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                    Plaintiffs,
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                                                ) Date: July 11, 2008
           VS.
                                                ) Time: 9:00 a.m.
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    POLO RALPH LAUREN CORPORATION; a ) Courtroom: 10 (19th Floor)
    Delaware Corporation; POLO RETAIL, LLC., a) Judge: Hon. Susan Illston
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    Delaware Corporation; POLO RALPH
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    LAUREN CORPORATION, a Delaware
    Corporation, doing business in California as
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    POLO RETAIL CORP; and FASHIONS
    OUTLET OF AMERICA, INC., a Delaware
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    Corporation
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                          Defendants.
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           I, Nancy E. Hudgins, state:
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              I am licensed to practice law before all of the courts of the State of California, as well
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              as the United States District Court for the Northern District of California. I am the
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              principal in the Law Offices of Nancy E. Hudgins.
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    Otsuka, et al. v. Polo, et al.
                                                                          Case No. C-07-02780-SI
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Our law firm is working with The Law Offices of Patrick R. Kitchin as counsel to

Plaintiffs Janis Keefe, Corinne Phipps and Renee Davis, individually and on behalf of

all others similarly situated. I make this declaration in support of Plaintiffs' motion for

Thirty years ago I graduated from The University of Virginia Law School. Prior to that

I graduated from Boston University in 1975. I was admitted to the California State Bar

and the United States District Court for the Northern District of California in 1979. I

have been actively practicing law in the State of California ever since, first as an

associate at Hassard Bonnington, then as an associate and partner at Gordon & Rees. I

I have represented Fortune 500 and national companies in the oil and gas, rubber,

chemical, nursing home, hospital and correctional healthcare industries. I have tried at

least 26 jury trials to verdict, a handful of other jury trials and a handful of court trials.

In the early 1980's I worked on a class action involving well water owners in the

Central Valley. More recently, I have worked on a couple of class actions involving

Since August 2006, our firm has provided legal research, counsel and support to

plaintiffs' counsel in this case. In addition to me, Matthew M. Grigg and Mary M.

Leichliter have worked, and will continue to work on this case. I anticipate William B.

Matthew M. Grigg is a 1993 graduate of the University of Michigan and a 1997

graduate of Emory University School of Law. He has practiced law in California for

approximately 10 years. He has worked on civil cases involving a wide variety of

issues, including some involving employment law and class action issues, and has tried

two cases. He has been admitted to practice in, and has represented numerous parties

class certification based on personal knowledge.

have headed my own law firm for 20 years.

health studios and clubs and this case involving Polo.

Sturgeon will work with us on the trial of the case.

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in, the United States District Court for the Northern District of California.

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- 8. Mary M. Leichliter is a 1988 graduate of the University of Michigan and a 1993 graduate of the University of Michigan School of Law. She has practiced law in California for approximately 15 years. She has worked on class actions involving wage-and-hour claims, employee misclassification claims and false advertising claims. She has also worked on cases involving wrongful termination, labor law, bad faith, constitutional law, race discrimination, and fraud. She has tried several cases to verdict.
- 9. William B. Sturgeon graduated from San Jose State University in 1960 and Boalt Hall School of Law in 1966. After serving as an Assistant District Attorney in San Francisco for several years he joined Hassard Bonnington, where he became a partner and worked for approximately 18 years. In 1986 he founded his own civil trial practice firm in San Francisco, which he led as chief trial counsel for 14 years. Mr. Sturgeon became Of Counsel to the Law Offices of Nancy E. Hudgins in 2000. He has tried approximately 100 cases to juries.
- 10. In sum, the four of us have tried over 130 jury trials to verdict. I personally tried a twoweek jury trial in this Courtroom in 1999 in a case called: Cynthia Wignall v. Prison Health Services.
- 11. In this case, our firm has been involved in all aspects of discovery, prosecutorial strategy including amending the complaint and preparing for class certification and drafting the motion for class certification.
- 12. Plaintiffs Keefe, Phipps and Davis have cooperated with counsel to fulfill their fiduciary duties to the class. They have had their depositions taken and have assisted counsel in preparing responses to written discovery and in identifying factual issues relevant to their claims.
- 13. Plaintiffs' litigation team also includes economists, licensed private investigators, paralegals and experienced legal assistants who have devoted substantial time to this case under counsels' direction. My firm and the Law Office of Patrick Kitchin have

properly and zealously prosecuted.

6, 2007, at San Francisco, California.

Nancy E. Hudgins

contributed considerable resources to the prosecution of this case, and are able and

willing to do so as long as is necessary to ensure the claims of class members are

I declare under penalty of perjury under the laws of the United States of America and the

State of California that the foregoing is true and correct and that this declaration was made on June

Otsuka, et al. v. Polo, et al.

Case No. C-07-02780-SI